



# Agenda

Aegex and IBM Driving IoT Use Case to Customer Business Solution

Aegex and IBM Enabling Digital Transformation in the Oil and Gas Industry

IBM and Aegex Technologies

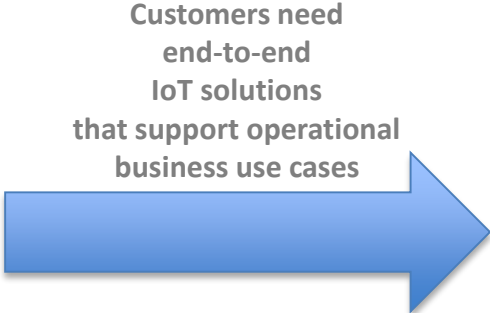
Reference Use Cases

IBM and Aegex Value Proposition

# Aegex and IBM IoT Use Case to Customer Business Solution



Aegex and IBM delivering Business Case End-to-End IoT Solutions for Intrinsically Safe Sensing in Oil & Gas and Chemical Operations



Device-based use cases and wider ecosystem provide the end-to-end solutions required to deliver business value

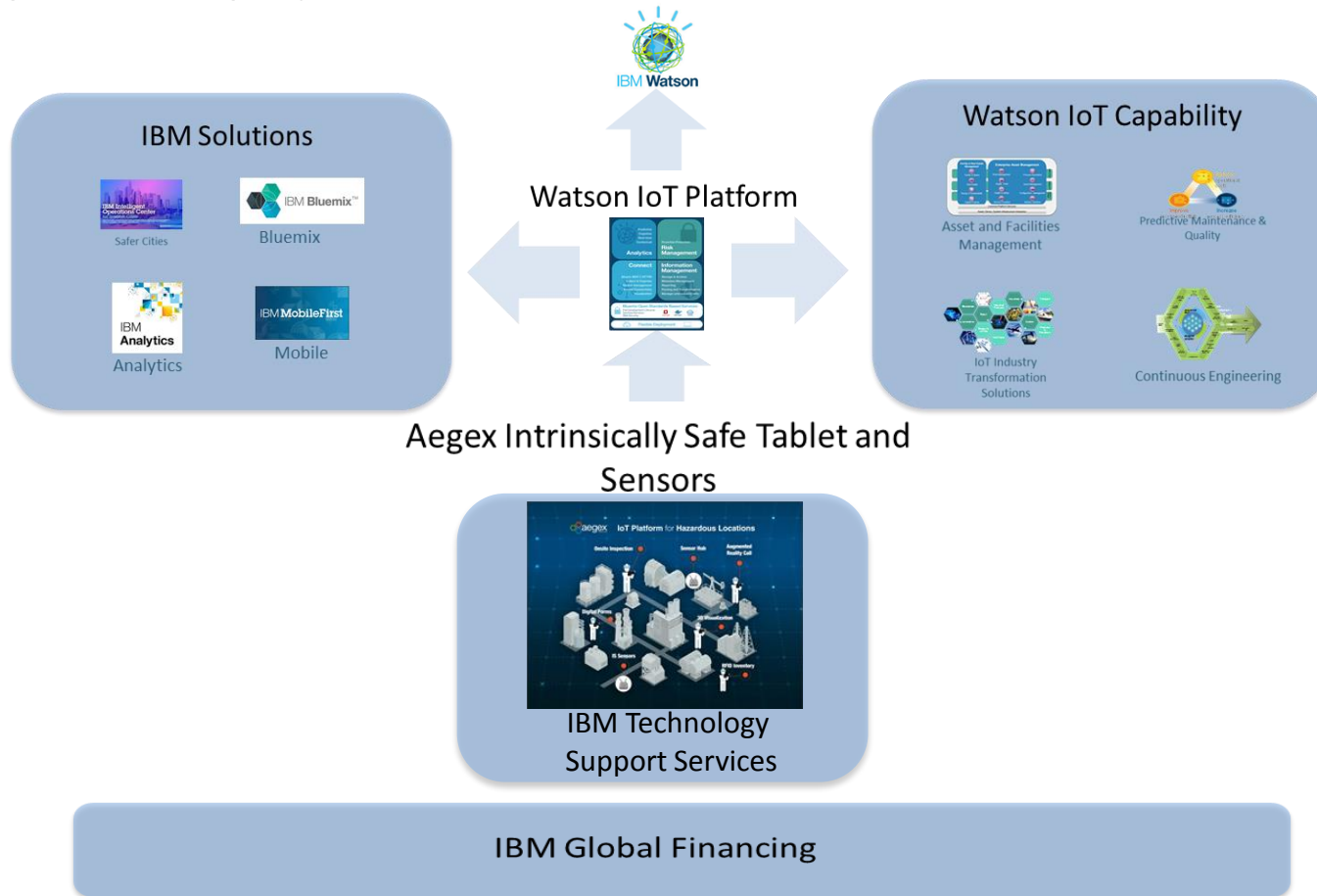


Aegex and IBM Building Scale and Engagement through our Joint Capabilities and Ecosystems for our Customers



# Delivering Customer Value with Aegex and IBM

IBM and Aegex Delivering Rapid, Cost-Effective, Secure, End-to-End IoT Solutions



# Aegex Driving Digital Transformation for PetroChemical Operations



5. The Engineer utilises his Aegex Tablet to close the IBM Maximo Work Order and proceed to his next task



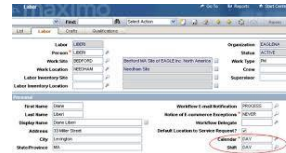
1. Aegex Sensors provide continual operational data on all aspects of site operation



4. The Engineer utilise his IBM Watson Cognitive Assistant through his Aegex Tablet to access both site and component data sheets to ensure the reported issues is fully resolved



2. IBM Maximo Asset Health Identifies a potential failure



3. IBM Maximo issues a proactive Work order to the on duty site Engineer on his Aegex tablet for further investigation and potentially remedial action



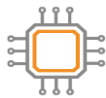
# Aegex Site Conditioning Reporting



Provide automated pipeline pressure monitoring, alerting, proactive site performance analytics and automated work order creation, reducing human resource-based reporting errors and improving site service levels

Capability

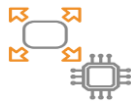
Sensors



IoT Devices



Gateways



Networks



Enterprise Connectivity



Solutions, Applications Analytics



Delivery



Pipeline Pressure Monitoring

Location and Environment to Determine



Connectivity Utilising Watson IoT Platform



Asset Management



IBM GBS / GSI / RSI / VAR / Service Provider to be selected



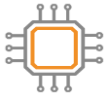
# Aegex Site Environment Reporting



Provide automated environmental site monitoring and reporting to ensure site operation is maintained at optimum levels, ensure compliance with local environment requirements, and demonstrate regulatory compliance

Capability

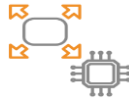
Sensors



IoT Devices



Gateways



Networks



Enterprise Connectivity



Solutions, Applications Analytics



Delivery



Air, Gas, Wind, Sound, Light Monitoring

Location and Environment to Determine



Connectivity Utilising Watson IoT Platform



IBM GBS / GSI / RSI / VAR / Service Provider to be selected

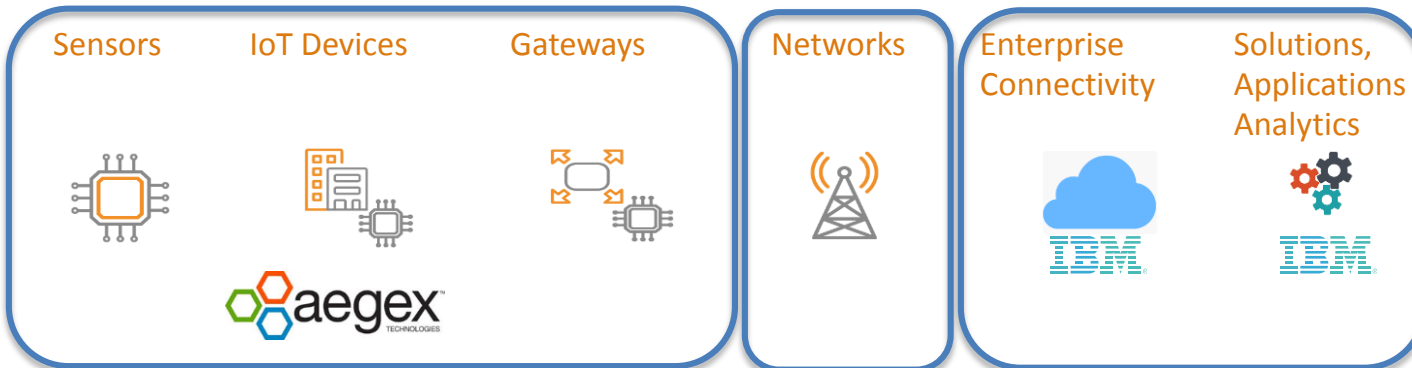


# Aegex Employee HazLoc Health & Safety Monitoring

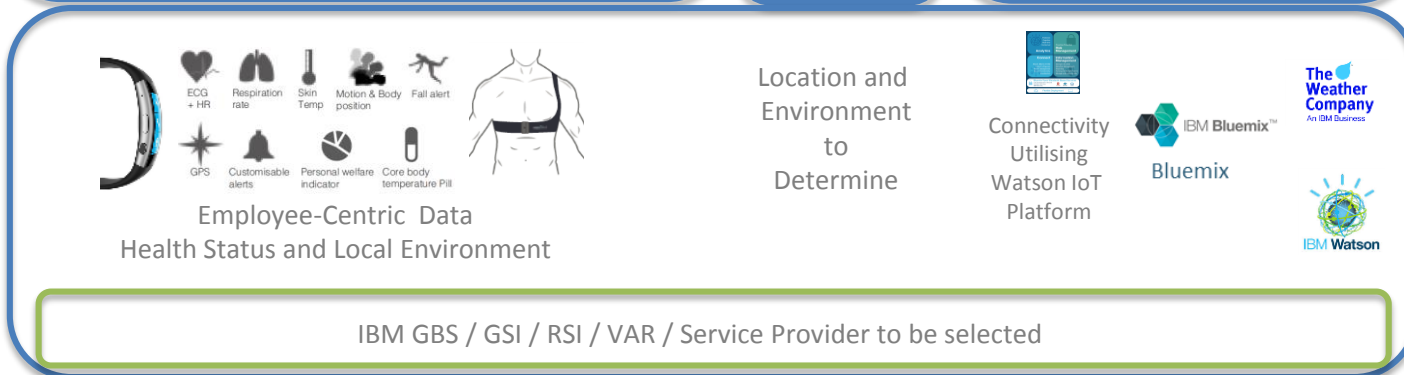


Deliver data of employee health, activity and local environment to ensure any H&S issues can be acted upon immediately and deliver compliance to corporate and regulatory standards for employee well-being

Capability



Delivery



IBM GBS / GSI / RSI / VAR / Service Provider to be selected





# Aegex and IBM Watson IoT Customer Value



## **Aegex + IBM Rapid Deployment – PoC to Enterprise Deployment**

Customers and their deployment partners can utilise intrinsically safe devices connected to the enterprise cloud within minutes and scale to full deployment rapidly.

## **Aegex + IBM Cost-Effective Use Case Development and Digital Modernisation**

Customers can rapidly evaluate and integrate IoT data from device to cloud to quickly evaluate and exploit new use cases and drive improved service delivery through digital modernisation.

## **Aegex + IBM End-to-End Solutions**

The Aegex and IBM Ecosystems provide the ability to deliver true end-to-end business value with solutions and expertise that can address both new business opportunity and existing business challenges.